

**TO:**  
 City of Pflugerville  
 Cody Collins  
 100 E Main St  
 Pflugerville, TX 78660  
  
 codyc@pflugervilletx.gov  
 (p) +1 512-990-6101

**FROM:**  
 Presidio Networked Solutions Group, LLC  
 Daniel Guzman  
 10415 Morado Circle  
 The Campus Building 1  
 Suite 320  
 Austin, TX 78759  
  
 dguzman@presidio.com  
 (p) 151.279.57146

**Customer#:** CITYP002

**Contract Vehicle:** Texas DIR-TSO-4167 Cisco

**Account Manager:** Daniel Guzman

**Inside Sales Rep:** Greg Hubbard

**Title:** Cloud Phone System + PS

**Comments:** Items marked as Open Market are not currently DIR eligible and are subject to Presidio's standard terms and conditions.

#	Part #	Description	Unit Price	Qty	Ext Price
<b>Cisco</b>					
<b>A-FLEX-3</b>		<b>Initial Term:</b> 36 months	<b>Billing Model:</b> Annual		
		<b>Auto-Renewal Term:</b> 12 months	<b>Requested Start Date:</b> 09/04/2021		
1	A-FLEX-3	Collaboration Flex Plan 3.0	\$0.00	1	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
<b>Recurring Charges</b>					
2	SVS-FLEX-SUPT-BAS	Basic Support for Flex Plan	\$0.00	1 Each for 36 months	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
3	A-FLEX-C-PRO	Webex Calling Entitlement	\$0.00	312 Users for 36 months	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
4	A-FLEX-P-CALL	Prem to Webex Calling / UCM Cloud	\$0.00	260 Users for 36 months	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
5	A-FLEX-FILESTG-ENT	File Storage Entitlement	\$0.00	6240 Users for 36 months	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
6	A-FLEX-PROPACK-ENT	Pro Pack for Cisco Control Hub Entitlement	\$0.00	312 Users for 36 months	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
7	A-FLEX-EACL	EntW Webex Calling	\$9.67	260 Users for 36 months	\$90,511.20
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
8	A-FLEX-CL-CA	Webex Calling Common Area Entitlement	\$0.00	130 Users for 36 months	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
9	A-FLEX-EXP-PAK	Expressway Product Authorization Key (1)	\$0.00	1 Users for 36 months	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
10	A-FLEX-C-DEV-ENT	Cloud Device Registration Entitlement	\$0.00	312 Users for 36 months	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					

11	A-FLEX-MSG-ENT	Messaging Entitlement	\$0.00	312 Users for 36 months	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
12	A-FLEX-EXP-RMS	Expressway Rich Media Session (1)	\$0.00	52 Users for 36 months	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
13	A-FLEX-E2MPP	Convert 8800/7800 series Enterprise phones to MPP Firmware	\$0.00	151 Users for 36 months	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
14	A-AUD-OCPI-EA	Outbound Calling Plan - Committed Enterprise Agreement User	\$2.50	260 Users for 36 months	\$23,400.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
<b>Recurring Annual Charges:</b>					<b>\$37,970.40</b>
<b>Total Recurring Charges:</b>					<b>\$113,911.20</b>
<b>Usage Charges</b>					
15	A-AUD-OCPI-U	Outbound Calling Plan- Uncommitted Usage Overage	\$0.1315	Per	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
16	A-AUD-U-TN	Telephone number (TN) for Local Number- Uncommitted	\$0.0329	Per	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
17	A-AUD-PSTN-INT	International Metered Calling for Local	See PSTN Calling Rates	Per Minute	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
18	A-AUD-U-TN-NL	Telephone number (TN) for Non Local Number- Uncommitted	\$0.0329	Per	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
19	A-AUD-PSTN-INT-NL	International Metered Calling for Non Local	See PSTN Calling Rates	Per Minute	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
<b>Total Usage Charges:</b>					<b>Billed As Incurred</b>
<b>Total:</b>					<b>\$113,911.20</b>
<b>CP-7841-K9=</b>					
20	CP-7841-K9=	Cisco UC Phone 7841	\$119.64	130	\$15,553.20
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
<b>Total:</b>					<b>\$15,553.20</b>
<b>CP-8832-K9</b>					
21	CP-8832-K9	Cisco 8832 in Charcoal with accessories for North America	\$580.81	7	\$4,065.67
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
22	CP-8832-POE	Cisco IP Conference Phone 8832 PoE Accessories for Worldwide	\$0.00	7	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
<b>Total:</b>					<b>\$4,065.67</b>
<b>CP-8865-K9=</b>					
23	CP-8865-K9=	Cisco IP Phone 8865	\$260.15	2	\$520.30
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
<b>Total:</b>					<b>\$520.30</b>
<b>CP-6825-3PC-BUN-NA</b>					

24	CP-6825-3PC-BUN-NA	Cisco IP DECT Bundle, Handset and Base, MPP, US and CAN	\$309.99	2	\$619.98
<b>Contract Vehicle:</b> *Open Market					
25	CP-6825-3PC-K9	Cisco IP DECT 6825 Handset	\$0.00	2	\$0.00
<b>Contract Vehicle:</b> *Open Market					
26	CP-682X-PWR-NA	Cisco IP DECT Power Connector, North America	\$0.00	2	\$0.00
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
<b>Total:</b>					<b>\$619.98</b>
<b>Total (Cisco):</b>					<b>\$134,670.35</b>

### Professional Services

27	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$8,517.56	1.0000	\$8,517.56
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
<b>Deliverable:</b> Client Kickoff Completed					
28	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$17,035.13	1.0000	\$17,035.13
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
<b>Deliverable:</b> Design Complete					
29	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$17,035.13	1.0000	\$17,035.13
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
<b>Deliverable:</b> Execution Complete					
30	PS-SVC-FF	Fixed Fee for Presidio employee labor	\$14,195.94	1.0000	\$14,195.94
<b>Contract Vehicle:</b> Texas DIR-TSO-4167 Cisco					
<b>Deliverable:</b> Project Closure					
<b>Total (Professional Services):</b>					<b>\$56,783.76</b>

<b>Sub Total:</b>	<b>\$191,454.11</b>
<b>Grand Total:</b>	<b>\$191,454.11</b>

This quote is governed by Terms and Conditions of Texas DIR-TSO-4167 Contract.  
 State of Texas Vendor ID 17605152499  
 Standard-Terms-for-Purchase-of-Services or Goods  
 Quote valid for 30 days from date shown above.  
 Prices may NOT include all applicable taxes and shipping charges  
 All prices subject to change without notice. Supply subject to availability.

Purchase Order should be issued to:  
 Presidio Networked Solutions Group, LLC  
 7701 Las Colinas Ridge #600,  
 Irving, TX 75063

Pursuant to this contract your PO must reflect the following contract:  
 Texas DIR-TSO-4167  
 Tax ID# 76-0515249; Size Business: Large; CAGE Code: OKD05; DUNS#11-436-9671; CEC 15-506005G  
 Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval)  
 Delivery: FOB Terms Dictated by individual PO details

No signed quote. PO required.