

PROJECT: City of Pflugerville Library AV installation  
 QUOTE: PFLADDS  
 CUSTOMER: CPTXXPF1

TODAY'S DATE: 11/02/12  
 JOB NUMBER: 1207309  
 CHANGE ORDER NUMBER: 0001  
 AGREEMENT DATE: 06/07/11

**SCOPE OF WORK**

The Agreement Scope of Work shall be changed as follows:

Credit back Qty 1 LCD. Install VGA and HDMI input, projector and wall controller for rooms 146, and 143. Install Qty 3 inputs with HDMI and VGA with audio, projector and wall controller for room 112. Projectors shall utilize owner furnished equipment (OFE) screens. Repurpose eight (8) speakers in these rooms. Paint required number of speakers at designated locations a color to be determined by Ford AV and the customer. Credit 8 x 8 switcher and install 16 x 16 switcher and one wall sensor. Install projector lift and lens for rooms 112 & 120. Provide projector lift for room 116. Provide additional HDMI and VGA with audio input in rooms 120 & 116. Installation and programming for additional paging zone that shall allow user the option to omit conference rooms from all page zone. Installation of additional lapel microphone.

The Agreement Equipment List shall be changed as follows:

| LINE NO                   | QTY | ITEM NO | DESCRIPTION  | UOM | PRICE | EXTENSION           |
|---------------------------|-----|---------|--------------|-----|-------|---------------------|
| 1                         |     |         | see attached |     | 0.00  | 0.00                |
| 2                         |     |         |              |     | 0.00  | 0.00                |
| 3                         |     |         |              |     | 0.00  | 0.00                |
| 4                         |     |         |              |     | 0.00  | 0.00                |
| 5                         |     |         |              |     | 0.00  | 0.00                |
| 6                         |     |         |              |     | 0.00  | 0.00                |
| 7                         |     |         |              |     | 0.00  | 0.00                |
| 8                         |     |         |              |     | 0.00  | 0.00                |
| 9                         |     |         |              |     | 0.00  | 0.00                |
| 10                        |     |         |              |     | 0.00  | 0.00                |
| Merchandise Sub-Total     |     |         |              |     |       | \$ 36,729.75        |
| Labor                     |     |         |              |     |       | 19,054.00           |
| Freight                   |     |         |              |     |       | 0.00                |
| Sales Tax                 |     |         |              |     |       | 0.00                |
| <b>Change Order Total</b> |     |         |              |     |       | <b>\$ 55,783.75</b> |

|   |                      |
|---|----------------------|
| The original Agreement sum was .....  | 70,112.47            |
| Net change by previous Change Orders .....  | \$ -                 |
| The revised Agreement sum prior to this Change Order .....                              | <u>\$ 70,112.47</u>  |
| The Agreement sum shall (increase/decrease) by this Change Order in the amount of ..... | <u>\$ 55,783.75</u>  |
| The new Agreement sum including this Change Order is .....                              | <u>\$ 125,896.22</u> |

The Agreement time will be (increased/decreased/unchanged) by..... 14 days.  
 The date of Substantial Completion as of the date of this Change Order is..... 0 days.

**FORD AUDIO-VIDEO SYSTEMS, LLC**

**CUSTOMER**

Account Manager

Customer Signature

Division Manager

Print Name and Title

Date

Date





1340 Airport Commerce Drive, Austin, TX 78741 512-447-1103

# SALES QUOTE

|              |          |
|--------------|----------|
| PROPOSAL NO. | pfladds  |
| DATE         | 09/12/12 |
| PAGE         | 1 of 4   |
| CUSTOMER NO. | cptxpfl  |

## BILL TO

City of Pflugerville  
 PO Box 589  
 Pflugerville, TX 78691-0589  
 Attn: Beth Davis

## SHIP TO

City of Pflugerville  
 100 E. Main Street  
 Pflugerville, TX 78660-2743

| SALES REP | LOCATION | DIVISION | DATE NEEDED      | TAX CODE | TYPE | CLASS | INV TIME         | SHIP CPL | PRINTED ON       |
|-----------|----------|----------|------------------|----------|------|-------|------------------|----------|------------------|
| lawrj     | 7        | 7        | 09/12/12         | TXGOV    | QJ   | j     |                  | N        | 11/02/12 5:22 PM |
| SHIP VIA  | FREIGHT  | TERMS    | PURCHASE ORDER # |          |      |       | CUSTOMER PHONE # |          |                  |
| CUST      |          | NET 10   |                  |          |      |       | 512-251-3076     |          |                  |

| QUANTITY   | ITEM NUMBER     | DESCRIPTION                    | UOM | PRICE    | EXTENDED PRICE   |
|--|-----------------|--------------------------------|-----|----------|------------------|
| <b>ROOM 112 ADDITIONS TXMAS</b> <i>Room 112 = Meeting Room A</i> |                 |                                |     |          |                  |
| 1.00   | CRES.DMTX200C2G | ACCE,DM 8G+ WALL PLATE TX 200  | EA  | 800.00   | 800.00           |
| 4.00   | CRES.DMTX201C   | TRAN,DM,HDMI + RGB INPUTS      | EA  | 742.86   | 2,971.43         |
| 2.00   | KRAM.CMGMA15    | CABL,MICRO,15-PIN,+A,M/M,15'   | EA  | 33.43    | 66.86            |
| 2.00   | KRAM.CHMHHMC15  | CABL,HDMI CABLE 15'            | EA  | 18.29    | 36.57            |
| 1.00   | CRES.TPMC-4SMD  | DISP, TOUCH, 4.3" ISYS         | EA  | 628.57   | 628.57           |
| 1.00   | CRES.DMRMC100C  | RECE,DM,8G                     | EA  | 516.06   | 516.06           |
| 1.00   | KRAM.C-HM/HM-6  | CABL,HDMI CABLE 6'             | EA  | 7.71     | 7.71             |
| 1.00   | DRAP.300198     | LIFT,MICRO PROJ                | EA  | 2,235.73 | 2,235.73         |
| 1.00   | CHRI.1211121050 | LENS,SHORT ZM 1.5-2.2/1.2-1.8  | EA  | 1,181.20 | 1,181.20         |
| 1.00   | CHRI.LW551I     | PROJ,LCD,WXGA,5500L W 1.5-3LEN | EA  | 3,437.59 | 3,437.59         |
| <b>SECTION TOTAL:</b>  |                 |                                |     |          | <b>11,881.72</b> |
| <b>ROOM 112 OPEN MARKET</b>                                      |                 |                                |     |          |                  |
| 1.00   | FAV.MISC4       | MISC WIRE AND CONNECTORS       | EA  | 100.00   | 100.00           |
| 1.00   | IVIE.RMI-IR3    | ACCE,IR DOOR SENSOR            | EA  | 250.00   | 250.00           |
| 1.00   | TREN.TPE-S160   | SWIT,16PORT,POE,10/100MBPS     | EA  | 411.75   | 411.75           |
| <b>SECTION TOTAL:</b>  |                 |                                |     |          | <b>761.75</b>    |
| <b>ROOM 146 TXMAS</b> <i>Room 146 = Computer Lab</i>             |                 |                                |     |          |                  |
| 1.00   | CRES.DMTX200C2G | ACCE,DM 8G+ WALL PLATE TX 200  | EA  | 800.00   | 800.00           |
| 1.00   | KRAM.CMGMA15    | CABL,MICRO,15-PIN,+A,M/M,15'   | EA  | 33.43    | 33.43            |
| 1.00   | KRAM.C-HM/HM-15 | CABL,HDMI CABLE 15'            | EA  | 14.91    | 14.91            |
| 1.00   | CRES.MPC-M5-W   | AV,MEDIA PRES CONTR, WHITE     | EA  | 371.43   | 371.43           |
| 1.00   | CRES.DMRMC200C  | CARD,DM8G, STP RCVR & CNTRLR   | EA  | 1,142.86 | 1,142.86         |
| 1.00   | CHRI.LW401      | 4K LUM,WXGA.W/1.5-2.2:1 LENS   | EA  | 2,687.21 | 2,687.21         |
| 1.00   | CHIE.CMS440     | MOUN,8" CEILING W/ONE SLOT     | EA  | 75.13    | 75.13            |
| 1.00   | CHIE.RPMAU      | MOUN,UNIVERSAL RPMA W/Q-LOCK   | EA  | 149.69   | 149.69           |
| <b>SECTION TOTAL:</b>  |                 |                                |     |          | <b>5,274.66</b>  |
| <b>ROOM 146 OPEN MARKET</b>                                      |                 |                                |     |          |                  |

*projector & controls - drop lift*

*projector & controls*

*no special drop lift*





1340 Airport Commerce Drive, Austin, TX 78741 512-447-1103

# SALES QUOTE

|              |          |
|--------------|----------|
| PROPOSAL NO. | pfladds  |
| DATE         | 09/12/12 |
| PAGE         | 2 of 4   |
| CUSTOMER NO. | cptxpfl  |

## BILL TO

City of Pflugerville  
 PO Box 589  
 Pflugerville, TX 78691-0589  
 Attn: Beth Davis

## SHIP TO

City of Pflugerville  
 100 E. Main Street  
 Pflugerville, TX 78660-2743

| SALES REP  | LOCATION        | DIVISION                      | DATE NEEDED      | TAX CODE | TYPE | CLASS          | INV TIME         | SHIP CPL  | PRINTED ON       |
|--|-----------------|-------------------------------|------------------|----------|------|----------------|------------------|-----------|------------------|
| lawrj  | 7               | 7                             | 09/12/12         | TXGOV    | QJ   | j              |                  | N         | 11/02/12 5:22 PM |
| SHIP VIA   | FREIGHT         | TERMS                         | PURCHASE ORDER # |          |      |                | CUSTOMER PHONE # |           |                  |
|  |                 | NET 10                        |                  |          |      |                | 512-251-3076     |           |                  |
| QUANTITY   | ITEM NUMBER     | DESCRIPTION                   |                  |          | UOM  | PRICE          | EXTENDED PRICE   |           |                  |
| 1.00   | FAV.MISC6       | MISC CABLES AND CONNECTORS    |                  |          | EA   | 100.00         | 100.00           |           |                  |
|  |                 |                               |                  |          |      | SECTION TOTAL: |                  | 100.00    |                  |
| ROOM 143 TXMAS <i>Room 143= JoAnne Thornton Conference Room - seats 12</i> |                 |                               |                  |          |      |                |                  |           |                  |
| 1.00   | KRAM.C-HM/HM-15 | CABL,HDMI CABLE 15'           |                  |          | EA   | 14.91          | 14.91            |           |                  |
| 1.00   | KRAM.CMGMA15    | CABL,MICRO,15-PIN,+A,M/M,15'  |                  |          | EA   | 33.43          | 33.43            |           |                  |
| 1.00   | CRES.DMTX201C   | TRAN,DM,HDMI + RGB INPUTS     |                  |          | EA   | 742.86         | 742.86           |           |                  |
| 1.00   | CRES.MPC-M5-W   | AV,MEDIA PRES CONTR, WHITE    |                  |          | EA   | 371.43         | 371.43           |           |                  |
| 1.00   | CRES.DMRMC200C  | CARD,DM8G, STP RCVR & CNTRLR  |                  |          | EA   | 1,142.86       | 1,142.86         |           |                  |
| 1.00   | CHRI.LW401      | 4K LUM,WXGA.W/1.5-2.2:1 LENS  |                  |          | EA   | 2,687.21       | 2,687.21         |           |                  |
| 1.00   | CHIE.RPMAU      | MOUN,UNIVERSAL RPMA W/Q-LOCK  |                  |          | EA   | 149.69         | 149.69           |           |                  |
| 1.00   | CHIE.CMS440     | MOUN,8" CEILING W/ONE SLOT    |                  |          | EA   | 75.13          | 75.13            |           |                  |
| 3.00   | KRAM.C-HM/HM-6  | CABL,HDMI CABLE 6'            |                  |          | EA   | 7.71           | 23.14            |           |                  |
|  |                 |                               |                  |          |      | SECTION TOTAL: |                  | 5,240.66  |                  |
| ROOM 143 OPEN MARKET   |                 |                               |                  |          |      |                |                  |           |                  |
| 1.00   | FAV.MISC5       | MISC CABLES AND CONNECTORS    |                  |          | EA   | 100.00         | 100.00           |           |                  |
|  |                 |                               |                  |          |      | SECTION TOTAL: |                  | 100.00    |                  |
| TEEN COVE-TXMAS  |                 |                               |                  |          |      |                |                  |           |                  |
| -1.00  | LG.47LD452B     | 47IN WS LCD TV HDTV 1080P     |                  |          | EA   | 1,057.14       | -1,057.14        |           |                  |
|  |                 |                               |                  |          |      | SECTION TOTAL: |                  | -1,057.14 |                  |
| SWITCHING EQUIPMENT TXMAS  |                 |                               |                  |          |      |                |                  |           |                  |
| 5.00   | CRES.DMC-C      | CARD,DM,IN:2 8GSTP,2POE,1HDMI |                  |          | EA   | 628.57         | 3,142.86         |           |                  |
| 1.00   | CRES.DMCO-5553  | CARD,DM OUTPUT CARD 6 8G STP  |                  |          | EA   | 2,637.01       | 2,637.01         |           |                  |
| 1.00   | CRES.DM-MD16X16 | AV,DM, MEDIA DISTRIBUTION CTR |                  |          | EA   | 4,914.29       | 4,914.29         |           |                  |
| 1.00   | CRES.STIO       | AV,I/O,EXPANSION,MOD,SMARTCH  |                  |          | EA   | 342.86         | 342.86           |           |                  |
| -1.00  | CRES.DM-MD8X8   | AV,DM,MEDIA DISTRIBUTION CTR  |                  |          | EA   | 2,457.14       | -2,457.14        |           |                  |
| -1.00  | CRES.DMCO-55    | CARD,4 DM 2 HDMI OUTPUT,8G    |                  |          | EA   | 1,485.71       | -1,485.71        |           |                  |
|  |                 |                               |                  |          |      | SECTION TOTAL: |                  | 7,094.17  |                  |

*Projector & controls*

*no special drop lift*

*credit for TV (to be purchased by Library Interiors)*

*2.*





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|---------------------------------|-----------------|--------------------------------|------------------|----------|------|----------|------------------|----------|------------------|
| lawrj                           | 7               | 7                              | 09/12/12         | TXGOV    | QJ   | j        |                  | N        | 11/02/12 5:22 PM |
| SHIP VIA                        | FREIGHT         | TERMS                          | PURCHASE ORDER # |          |      |          | CUSTOMER PHONE # |          |                  |
| CUST                            |                 | NET 10                         |                  |          |      |          | 512-251-3076     |          |                  |
| QUANTITY                        | ITEM NUMBER     | DESCRIPTION                    |                  |          | UOM  | PRICE    | EXTENDED PRICE   |          |                  |
| MISC HARDWARE OPEN MARKET       |                 |                                |                  |          |      |          |                  |          |                  |
| 1.00                            | FAV.MISC29      | MISC HARDWARE                  |                  |          | EA   | 357.14   | 357.14           |          |                  |
| 1,000.00                        | WEST.254246     | WIRE,4PR,24AWG,CAT 6,CMP       |                  |          | EA   | 0.37     | 372.00           |          |                  |
| 1.00                            | FAV.MISC7       | MISC STRUCTURE                 |                  |          | EA   | 214.29   | 214.29           |          |                  |
|                                 |                 |                                |                  |          |      |          | SECTION TOTAL:   |          | 943.43           |
| ROOM 116 TXMAS = Meeting Room B |                 |                                |                  |          |      |          |                  |          |                  |
| 1.00                            | DRAP.300198     | LIFT,MICRO PROJ                |                  |          | EA   | 2,235.73 | 2,235.73         |          |                  |
|                                 |                 |                                |                  |          |      |          | SECTION TOTAL:   |          | 2,235.73         |
| ROOM 120 TXMAS - Meeting Room C |                 |                                |                  |          |      |          |                  |          |                  |
| 1.00                            | DRAP.300198     | LIFT,MICRO PROJ                |                  |          | EA   | 2,235.73 | 2,235.73         |          |                  |
| 1.00                            | CHRI.1211121050 | LENS,SHORT ZM 1.5-2.2/1.2-1.8  |                  |          | EA   | 1,181.20 | 1,181.20         |          |                  |
|                                 |                 |                                |                  |          |      |          | SECTION TOTAL:   |          | 3,416.93         |
| TXMAS EQUIPMENT                 |                 |                                |                  |          |      |          |                  |          |                  |
| -1.00                           | BIAM.NEXIATC    | MIXE,8 AEC/2MIC INPUTS,30 OUT  |                  |          | EA   | 2,097.70 | -2,097.70        |          |                  |
| 500.00                          | KRAM.BCP-2S-500 | WIRE,SPKR PLENUM CABLE 500'    |                  |          | FT   | 0.30     | 150.00           |          |                  |
| 1.00                            | BIAM.NEXIA SP   | AV,DSP,PROCESSORAV             |                  |          | EA   | 1,147.90 | 1,147.90         |          |                  |
| 1.00                            | SENN.EW322G3-G  | MIC,BODYPACK TRANSMITTER, ME 4 |                  |          | EA   | 743.89   | 743.89           |          |                  |
| 1.00                            | SENN.GA3        | ACCE,RACK MOUNT KIT            |                  |          | EA   | 35.00    | 35.00            |          |                  |
|                                 |                 |                                |                  |          |      |          | SECTION TOTAL:   |          | -20.91           |
| OPEN MARKET EQUIPMENT           |                 |                                |                  |          |      |          |                  |          |                  |
| -1.00                           | CISC.ATA187     | ADAP,VOIP ADAPTER              |                  |          | EA   | 270.00   | -270.00          |          |                  |
| 1.00                            | FAV.MISC28      | VALCOM VIP-811 VOIP ADAPTER    |                  |          | EA   | 378.75   | 378.75           |          |                  |
| 2.00                            | FAV.MISC35      | VIP801 NETWORK PAGE ZONE EXT   |                  |          | EA   | 325.00   | 650.00           |          |                  |
|                                 |                 |                                |                  |          |      |          | SECTION TOTAL:   |          | 758.75           |

*drop lift*  
*- Meeting Room C*  
*drop lift; lens capable of going length of room*



# ford audio-video

1340 Airport Commerce Drive, Austin, TX 78741 512-447-1103

## SALES QUOTE

|              |          |
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| PROPOSAL NO. | pfladds  |
| DATE         | 09/12/12 |
| PAGE         | 4 of 4   |
| CUSTOMER NO. | cptxpfl  |

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|-----------|----------|----------|------------------|----------|------|------------------|----------|----------|------------------|
| lawrj     | 7        | 7        | 09/12/12         | TXGOV    | QJ   | j                |          | N        | 11/02/12 5:22 PM |
| SHIP VIA  | FREIGHT  | TERMS    | PURCHASE ORDER # |          |      | CUSTOMER PHONE # |          |          |                  |
|           |          | NET 10   |                  |          |      | 512-251-3076     |          |          |                  |

| QUANTITY | ITEM NUMBER | DESCRIPTION | UOM | PRICE          | EXTENDED PRICE |
|----------|-------------|-------------|-----|----------------|----------------|
|          |             |             |     |                | -----          |
|          |             |             |     | MERCHANDISE :  | 36,729.75      |
|          |             |             |     | OTHER :        | 19,054.00      |
|          |             |             |     | FREIGHT :      | 0.00           |
|          |             |             |     | SALES TAX :    | 0.00           |
|          |             |             |     |                | =====          |
|          |             |             |     | QUOTE AMOUNT : | 55,783.75      |

TXMAS-8-58I030

Thank you for shopping at Ford AV. We appreciate your business. [www.fordav.com](http://www.fordav.com)

PROPRIETARY INFORMATION. The information contained herein is for use by the parties hereto and is not for distribution outside their respective companies. All material is guaranteed to be as specified. All work shall be completed in a workmanlike manner according to standard practices. Any deviation from the above specifications involving extra costs, will be executed only upon written orders, and will become an extra charge over and above this estimate. This agreement is contingent upon accidents or delays beyond our control. Owner shall carry fire and other necessary insurance. Our workers are covered by Worker's Compensation insurance. This proposal is valid for 30 days.

The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified.

AUTHORIZED BY: \_\_\_\_\_

DATE: \_\_\_\_\_