



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-574133-45533.636JW

Issued: 08/29/2024

Quote Expiration: 09/27/2024

Estimated Contract Start Date: 12/01/2024

Account Number: 110569

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO	SALES REPRESENTATIVE	PRIMARY CONTACT
Pflugerville Police Dept. - TX 1611 E Pfennig Ln Pflugerville, TX 78660-2918 USA	Pflugerville Police Dept. - TX PO Box 589 Pflugerville TX 78691-0589 USA Email:	Jerrod Wilson Phone: 903-830-5660 Email: jewilson@axon.com Fax:	Tyler Summers Phone: 512-990-8834 Email: tsummers@pflugervilletx.gov Fax:

Quote Summary

Program Length	50 Months
TOTAL COST	\$173,706.50
ESTIMATED TOTAL W/ TAX	\$173,706.50

Discount Summary

Average Savings Per Year	\$10,001.64
TOTAL SAVINGS	\$41,673.50

Payment Summary

Date	Subtotal	Tax	Total
Nov 2024	\$34,741.30	\$0.00	\$34,741.30
Jan 2025	\$34,741.30	\$0.00	\$34,741.30
Jan 2026	\$34,741.30	\$0.00	\$34,741.30
Jan 2027	\$34,741.30	\$0.00	\$34,741.30
Jan 2028	\$34,741.30	\$0.00	\$34,741.30
Total	\$173,706.50	\$0.00	\$173,706.50

Quote Unbundled Price: \$215,380.00
 Quote List Price: \$188,886.50
 Quote Subtotal: \$173,706.50

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	11	10		\$108.00	\$108.00	\$11,880.00	\$0.00	\$11,880.00
Fleet3A	Fleet3 Advanced	11	50	\$302.74	\$254.57	\$254.57	\$140,013.50	\$0.00	\$140,013.50
A la Carte Hardware									
R1900KIT	CRADLEPOINT R1900 SINGLE MODEM KIT	11	50		\$3,363.00	\$39.66	\$21,813.00	\$0.00	\$21,813.00
Total							\$173,706.50	\$0.00	\$173,706.50

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
CRADLEPOINT R1900 SINGLE MODEM KIT	100146	AXON FLEET - CRADLEPOINT R1900-5GB-GA-5YR NETCLOUD	11	1	11/01/2024
CRADLEPOINT R1900 SINGLE MODEM KIT	71203	AXON FLEET - AIRGAIN ANT - 7-IN-1 4LTE/5G 2WIFI 1GNSS BL	11	1	11/01/2024
Fleet 3 Advanced	70112	AXON SIGNAL - SIGNAL UNIT	11	1	11/01/2024
Fleet 3 Advanced	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	11	1	11/01/2024
Fleet 3 Advanced	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	11	1	06/01/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	11	12/01/2024	01/31/2029
Fleet 3 Advanced	80401	AXON FLEET 3 - ALPR LICENSE - 1 CAMERA	11	12/01/2024	01/31/2029
Fleet 3 Advanced	80402	AXON RESPOND - LICENSE - FLEET 3	11	12/01/2024	01/31/2029
Fleet 3 Advanced	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	22	12/01/2024	01/31/2029

Services

Bundle	Item	Description	QTY
CRADLEPOINT R1900 SINGLE MODEM KIT	100738	AXON FLEET 3 - SIM INSERTION - VZW 4FF	11
Fleet 3 Advanced	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	11

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Advanced	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	11	11/01/2025	01/31/2029
Fleet 3 Advanced	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	11	11/01/2025	01/31/2029

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	1611 E Pfennig Ln	Pflugerville	TX	78660-2918	USA

Payment Details

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Nov 2024	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	11	\$2,376.00	\$0.00	\$2,376.00
Year 1	Fleet3A	Fleet 3 Advanced	11	\$28,002.70	\$0.00	\$28,002.70
Year 1	R1900Kit	CRADLEPOINT R1900 SINGLE MODEM KIT	11	\$4,362.60	\$0.00	\$4,362.60
Total				\$34,741.30	\$0.00	\$34,741.30

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Jan 2025	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	11	\$2,376.00	\$0.00	\$2,376.00
Year 2	Fleet3A	Fleet 3 Advanced	11	\$28,002.70	\$0.00	\$28,002.70
Year 2	R1900Kit	CRADLEPOINT R1900 SINGLE MODEM KIT	11	\$4,362.60	\$0.00	\$4,362.60
Total				\$34,741.30	\$0.00	\$34,741.30

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Jan 2026	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	11	\$2,376.00	\$0.00	\$2,376.00
Year 3	Fleet3A	Fleet 3 Advanced	11	\$28,002.70	\$0.00	\$28,002.70
Year 3	R1900Kit	CRADLEPOINT R1900 SINGLE MODEM KIT	11	\$4,362.60	\$0.00	\$4,362.60
Total				\$34,741.30	\$0.00	\$34,741.30

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Jan 2027	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	11	\$2,376.00	\$0.00	\$2,376.00
Year 4	Fleet3A	Fleet 3 Advanced	11	\$28,002.70	\$0.00	\$28,002.70
Year 4	R1900Kit	CRADLEPOINT R1900 SINGLE MODEM KIT	11	\$4,362.60	\$0.00	\$4,362.60
Total				\$34,741.30	\$0.00	\$34,741.30

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Jan 2028	80462	TRUE UP - FLEET 3 ADVANCED WITH TAP	11	\$2,376.00	\$0.00	\$2,376.00
Year 5	Fleet3A	Fleet 3 Advanced	11	\$28,002.70	\$0.00	\$28,002.70
Year 5	R1900Kit	CRADLEPOINT R1900 SINGLE MODEM KIT	11	\$4,362.60	\$0.00	\$4,362.60
Total				\$34,741.30	\$0.00	\$34,741.30

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.


Signature C. Tyler Summers #250

9/3/2024

Date Signed

8/29/2024

