

## Pflugerville Community Development Corporation FY16 Budget

	Approved FY16 Budget	Proposed Adjustment	Revised FY16 Budget
<b>Income</b>			
4000 Sales Tax Revenue	1,896,625		1,896,625
7081 Tax Revenue Diverted to HF Loan Payments	1,584,316		1,584,316
<b>Total 4000 Sales Tax Revenue</b>	<b>\$ 3,480,941</b>	<b>\$ 0</b>	<b>\$ 3,480,941</b>
<b>4100 Rent Income</b>			
7050 Tracking Point Sublease	222,924	(50,924)	172,000
7055 EOS North America		513,187	513,187
4140 Princess Craft	22,800		22,800
<b>Total 4100 Rent Income</b>	<b>\$ 245,724</b>	<b>\$ 462,263</b>	<b>\$ 707,987</b>
<b>Total Income</b>	<b>\$ 3,726,665</b>	<b>\$ 462,263</b>	<b>\$ 4,188,928</b>
<b>Expenses</b>			
<b>10000 Expenses</b>			
10200 Vehicle Lease	14,000		14,000
10400 Equipment Rental	4,000		4,000
10450 PO Box Rental	126		126
10500 Insurance	5,100		5,100
10700 Board Meals	2,300		2,300
10800 Memberships/Dues/Subscriptions	25,000		25,000
10900 Postage and Delivery	500		500
11100 Printing and Reproduction	500		500
<b>11200 Professional Fees</b>			
11210 Accounting	25,000		25,000
11220 Consulting	2,000		2,000
11230 Legal Fees	60,000		60,000
<b>Total 11200 Professional Fees</b>	<b>\$ 87,000</b>	<b>\$ 0</b>	<b>\$ 87,000</b>
<b>11300 Rent Expenses</b>			
11310 Main Street	0	5,000	5,000
11320 PCDC Office	42,000		42,000
11330 Princess Craft Rent	56,600		56,600
11340 130 CC Lease (TP)	523,200	28,800	552,000
<b>Total 11300 Rent Expenses</b>	<b>\$ 621,800</b>	<b>\$ 33,800</b>	<b>\$ 655,600</b>
<b>11400 Maintenance</b>			
11410 Cleaning	2,250		2,250
<b>Total 11400 Maintenance</b>	<b>\$ 3,250</b>	<b>\$ 0</b>	<b>\$ 3,250</b>
<b>11500 Telephone</b>			
11500 Telephone	4,000		4,000
<b>11600 Parking</b>			
11600 Parking	500		500
<b>11900 Office Supplies &amp; Services</b>			
11910 Consumables	4,000		4,000
11920 Equipment	0		0
11930 Office Miscellaneous	500		500

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11940 Technology Based Services	8,000		8,000
Total 11900 Office Supplies & Services	\$ 12,500	\$ 0	\$ 12,500
<b>Total 10000 Expenses</b>	<b>\$ 780,576</b>	<b>\$ 33,800</b>	<b>\$ 814,376</b>
<b>12100 Personnel Costs</b>			
12110 Executive Director	150,000		150,000
12115 Assistant Executive Director	122,000	-45,000	77,000
12130 Business Operations Manager/Par	88,400		88,400
12140 Management Support Analyst	0	45,000	45,000
12150 Dev Services Coordinator	0		0
12160 City Contractual Services	12,000		12,000
<b>Total 12100 Personnel Costs</b>	<b>\$ 372,400</b>	<b>\$ 0</b>	<b>\$ 372,400</b>
<b>12170 Professional Development (PD)</b>			
12175 PD Fees & Tuition	2,000		2,000
12180 PD Lodging	2,500		2,500
12185 PD Transportation	2,000		2,000
12195 PD Meals	1,000		1,000
<b>Total 12170 Professional Development (PD)</b>	<b>\$ 7,500</b>	<b>\$ 0</b>	<b>\$ 7,500</b>
<b>20000 Marketing</b>			
20050 Marketing Supplies	500		500
20100 Postage	700		700
20200 Design & Layout	5,000		5,000
20300 Printing	1,500		1,500
20400 Promotional Items	5,000		5,000
20500 Advertising	50,000		50,000
20600 Tradeshow Fees	6,000		6,000
20700 Marketing Travel	10,000		10,000
20800 Sponsorships	28,000		28,000
20900 Recruitment Programs (TxOne-TeamTexas etc)	25,000		25,000
21000 Marketing Networking	1,000		1,000
21100 Marketing Other	0		
21200 Site Visits,In/Out of Town Meet	500		500
21430 R&R Partners	30,000		30,000
21450 Clean Texas	0		
21600 Website	35,000		35,000
21700 Public Relations	15,000		15,000
21800 Community/Events PR	0		
<b>Total 21700 Public Relations</b>	<b>\$ 15,000</b>	<b>\$ 0</b>	<b>\$ 15,000</b>
<b>Total 20000 Marketing</b>	<b>\$ 213,200</b>	<b>\$ 0</b>	<b>\$ 213,200</b>
<b>30000 BR&amp;E</b>			
30100 EIO Roundtables/Golf	10,000		10,000
30200 Subscriptions	2,000		2,000

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30400 Special Events	5,000		5,000
30500 Miscellaneous	0		
<b>Total 30000 BR&amp;E</b>	<b>\$ 17,000</b>	<b>\$ 0</b>	<b>\$ 17,000</b>
<b>40000 Real Estate</b>			
40200 130 Commerce Center			
40300 Phase 2	20,000	55,000	75,000
40900 Land Sale Expenses		39,217	39,217
<b>Total 40200 130 Commerce Center</b>	<b>\$ 20,000</b>	<b>\$ 94,217</b>	<b>\$ 114,217</b>
40950 Landscaping Maintenance		\$ 45,000	45,000
<b>Total 40000 Real Estate</b>	<b>\$ 20,000</b>	<b>\$ 139,217</b>	<b>\$ 159,217</b>
<b>50000 Banking</b>			
50100 Hawaiian Falls Interest Expense	0		0
50200 Bond Repayment	790,689		790,689
50300 Finance Charges & Bank Fees	500		500
50500 Land Loan SouthStar Bank Interest	186,000		186,000
50600 T/P First Texas Interest Expense	38,000		38,000
50700 Precision Interest Expense	10,120		10,120
<b>Total 50000 Banking</b>	<b>\$ 1,025,309</b>	<b>\$ 0</b>	<b>\$ 1,025,309</b>
<b>60000 Recruitment / Retention Projects</b>			
60025 Test Fits	5,000		5,000
62000 Project EIEIO	105,000		105,000
66500 Marriott	0		
67500 Sparetime	150,000		150,000
68000 Tracking Point	75,000		75,000
69000 Thinology	38,000		38,000
69500 Hawaiian Falls	25,000		25,000
69650 Precision	0		0
69700 Best Western Plus	36,000		36,000
69750 Lifelast	52,000		52,000
69800 Medway Plastics		50,000	50,000
69900 Wetzel	27,000		27,000
<b>Total 60000 Recruitment / Retention Projects</b>	<b>\$ 513,000</b>	<b>\$ 50,000</b>	<b>\$ 563,000</b>
<b>70000 Community Projects</b>			
70100 Challenge Grants	35,000		35,000
70250 Pflugerville Education Foundati	0		
70450 130 Sidewalks	0		
70550 Leadership Pflugerville	0		
<b>Total 70000 Community Projects</b>	<b>\$ 35,000</b>	<b>\$ 0</b>	<b>\$ 35,000</b>
<b>Total Expenses</b>	<b>\$ 2,983,985</b>	<b>\$ 223,017</b>	<b>\$ 3,207,002</b>

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<b>Net Operating Income</b>	\$ 742,680	\$ 239,246	\$ 981,926
<b>Other Income</b>			
79000 Reserve Funds			
79100 Refund of Real Estate Taxes	277,000		277,000
79200 Tracking Point Clawback	162,000	70,219	232,219
79300 City of Pflugerville/HF Tax	30,000	-30,000	0
<b>Total Reserve Funds</b>	<b>\$ 469,000</b>	<b>\$ 40,219</b>	<b>\$ 509,219</b>
7005 Gain on Sale of Land	0	10,000	10,000
7010 Interest Income	2,500		2,500
7110 Other Miscellaneous Income	0	142,000	142,000
<b>Total Other Income</b>	<b>\$ 471,500</b>	<b>\$ 192,219</b>	<b>\$ 663,719</b>
<b>Other Expenses</b>			
89000 Reserve Funds			
89100 HF Interest Contingency	500,000		500,000
89200 From Operations	120,000		120,000
<b>Total Reserve Funds</b>	<b>\$ 620,000</b>	<b>\$ 0</b>	<b>\$ 620,000</b>
<b>Total Other Expenses</b>	<b>\$ 620,000</b>	<b>\$ 0</b>	<b>\$ 620,000</b>
<b>Net Other Income/Expenses</b>	<b>\$ (148,500)</b>	<b>\$ 192,219</b>	<b>\$ 43,719</b>
<b>Net Income</b>	<b>\$ 594,180</b>	<b>\$ 431,465</b>	<b>\$ 1,025,645</b>