



P.T. PRODUCTS AND SERVICES, INC.

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July 26;2012

Trey Fletcher, Dan Franz
City Engineer and City Council
P.O. Box 589
Pflugerville, TX 78691-0589

This is to ask for a variance per Section DG1.2.D:

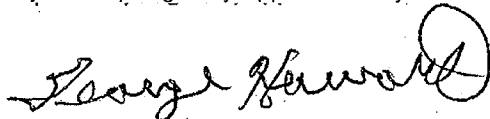
My name is George Howard, President and owner of P.T. Products & Services, Inc., 2010 and 20105 Algreg Street, Pflugerville, Texas, 78660. I came before the council a couple of weeks ago with the PCDC to stay in Pflugerville with my new headquarters 12,500 sq. ft. building. The council voted S-O to help with soft costs to stay here in Pflugerville, and again, thanks so much. On July 24th, 2012, my Civil Engineer and I found out that the city is requesting we put all electric and phone lines underground. My builder, Central Texas Tilt Wall supplied me a budget figure two months ago with overhead wires for power and phone. He has informed me to go underground would be \$8,000 to \$10,000 more than his original budget allowed for overhead wiring.

I feel this added expense is not necessary. I drove around the 685 Commercial Park today and counted 30 businesses and 100% of those businesses have overhead transformers and wiring, including the two I already own on Algreg Street. Two of those built in 2008 or 2009 at 1711 and 1715A-1715B Dalshank did not have to go underground with their wiring. I feel this is not fair to me when I encounter a burden when none of these other new buildings have had to comply.

I have submitted the budget from Central Texas Tilt Wall to my bank and have approval to close on August 17th, 2012. I hope this will not affect the closing as I have been told the quickest you could vote on this is August 14th, in your meeting.

I feel a variance should be granted to P. T. Products & Services, Inc. so I can continue to grow into this larger building and lease out my other two buildings. I will move from these buildings and move two more businesses into them to increase the growth of Pflugerville Business.

All your help is greatly appreciated by me and my employees.



George Howard
President and Owner
P. T. Products & Services, Inc.