

**Pflugerville Community Development Corporation**  
**Profit & Loss Budget vs. Actual**  
October 2011 through July 2012

	Oct '11 - Jul 12	Budget 11-12	Budget 12-13
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
4000 · Sales Tax Rebates	2,144,697.40	2,090,000.00	2,359,167
<b>Total Income</b>	<b>2,144,697.40</b>	<b>2,090,000.00</b>	<b>2,359,167.10</b>
<b>Expense</b>			
10300 · Training/Workshop	1,120.00	3,000.00	3,000
10400 · Equipment Rental	2,593.50	3,250.00	3,250
10500 · Insurance	4,278.80	1,800.00	5,000
10600 · Licenses and Permits	2.00	550.00	550
10700 · Board Meals	658.25	1,200.00	1,200
10800 · Memberships/Dues/Subscriptions	5,885.99		6,000
10900 · Postage and Delivery	1,318.39	500.00	1,500
11100 · Printing and Reproduction	0.00	1,750.00	500
			<b>21,000.00</b>
11200 · Professional Fees			
11210 · Office Plants	564.04	900.00	0
11220 · Legal Fees	1,055.30	5,000.00	5,000
11230 · Cleaning	2,250.00	2,750.00	2,750
11240 · Accounting	1,387.50	11,000.00	11,000
11250 · Consulting	6,371.88	10,000.00	10,000
11200 · Professional Fees - Other	243.27		500
<b>Total 11200 · Professional Fees</b>	<b>11,871.99</b>	<b>29,650.00</b>	<b>29,250.00</b>
11300 · Rent	33,000.00	40,000.00	40,000
11400 · Repairs	397.96	500.00	500
11500 · Telephone	3,586.66	6,000.00	4,500
			<b>45,000</b>
11600 · Travel & Ent			
11610 · Transportation	4,123.72	14,000.00	10,000
11630 · Meals	114.40	1,000.00	1,000
<b>Total 11600 · Travel &amp; Ent</b>	<b>4,238.12</b>	<b>15,000.00</b>	<b>11,000</b>
11700 · Utilities			
11710 · Gas and Electric	2,070.26	3,000.00	3,000
<b>Total 11700 · Utilities</b>	<b>2,070.26</b>	<b>3,000.00</b>	<b>3,000</b>
11900 · Office Supplies			
11910 · Consumables	2,233.79	2,100.00	2,500
11920 · Equipment	4,189.92	5,000.00	5,000
11930 · Office Miscellaneous	271.96		500
<b>Total 11900 · Office Supplies</b>	<b>6,695.67</b>	<b>7,100.00</b>	<b>8,000</b>
12000 · City Contractual Services	4,802.26	6,000.00	6,000
12100 · Personnel Costs			
12110 · Executive Director/Attorney	158,879.74	199,016.32	199,016.32
12120 · Business Recruitment/Retention	64,651.87	70,481.61	74,005.69

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<b>12130 Business Operations Manager</b>			<b>56,600.00</b>
12140 · Administrative Assistant	39,019.75	47,089.38	0
12100 · Personnel Costs - Other	146.72		200
<b>Total 12100 · Personnel Costs</b>	<b>262,698.08</b>	<b>316,587.31</b>	<b>335,622.01</b>
12200 · PO Box Rental	118.00	100.00	118
12300 · Technology Based Services	5,867.81	5,000.00	5,000
			<b>5,118</b>
<b>20000 · Marketing</b>			
20100 · Postage	1,211.36	2,000.00	1,500
20200 · Design & Layout	6,693.91	20,000.00	25,000
20300 · Printing	283.05	6,000.00	2,000
20400 · Promotional Items	5,366.05	12,000.00	6,000
20500 · Advertising	17,536.00	28,000.00	20,000
20600 · Tradeshows	25,158.86	20,000.00	26,000
20700 · Travel	14,046.84	28,000.00	20,000
20800 · Regional Exhibitions	0.00	2,000.00	3,000
20900 · Conferences	1,934.00	9,000.00	5,000
21000 · Networking	1,505.00	1,000.00	1,600
21100 · Regional Marketing	2,000.00	2,000.00	4,000
21200 · Site Visits,In/Out of Town Meet	2,036.52	3,000.00	2,250
21300 · Clean Texas			15,000
21400 · Professional Services	13,646.00	23,000.00	20,000
21500 · Outside Group Investments	20,000.00	28,000.00	35,000
21600 · Website	428.35	25,000.00	20,000
21700 · Public Relations	12,589.00	12,000.00	15,000
21800 · Community Activities,PR, Events			3,000
<b>Total 20000 · Marketing</b>	<b>124,434.94</b>	<b>221,000.00</b>	<b>224,350.00</b>
<b>30000 · BR&amp;E</b>			
30100 · EIO Roundtable / Golf	10,000.00	3,600.00	13,600
30200 · Subscriptions	400.00	975.00	975
30300 · BR&E Training	8,598.33	10,500.00	10,500
30400 · New Business/Expansion Event	11,426.29	9,500.00	15,000
30500 · BR&E Miscellaneous	4,490.14	5,000.00	5,000
<b>Total 30000 · BR&amp;E</b>	<b>34,914.76</b>	<b>29,575.00</b>	<b>45,075.00</b>
<b>40000 · Real Estate</b>			
<b>40200 · Renewable Energy Park Construct</b>			
40210 · Lift Station	7,451.01	83,000.00	
40220 · Phase I Infrastructure Improve			
40100 · Renewable Energy Park			7500
40110 · Water	2,778.00	2,400.00	3,000
40120 · Electric	143.42	300.00	2,400
40130 · Sewer	0.00	300.00	300
40140 · Trash	270.00	300.00	300

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Tr 40150 - Mowing	3,191.42	3,300.00	1,500
40200 - Renewable Energy Park Construct	1,262.77		0
40230 - Deed Restrictions	13,298.00		6702
40240 - Landscaping			10,000
40220 - Phase I Infrastructure Improve - C	865,516.10	2,073,581.25	
Total 40220 - Phase I Infrastructure Improv	883,268.29	2,076,881.25	22,702.00
Total 40200 - Renewable Energy Park Constr	890,719.30	2,159,881.25	
40000 - Real Estate Other - Test Fit	903.79		20,000
Total 40000 - Real Estate	891,623.09	2,159,881.25	42,702.00
50000 - Banking			
50100 - Interest Expense	33,645.84		
50200 - Bond Repayment	185,682.50	70,000.00	70,000
50400 - Land Note-Interest Note	271,554.84	468,764.00	468,764.00
50000 - Banking - Other	35,743.76		
Total 50000 - Banking	526,626.94	538,764.00	538,794.00
60000 - Projects			
60100 - Direct Manufacturing	0.00	54,000.00	0
60300 - Community Cars	0.00	38,000.00	0
60400 - Complete Energy Systems	145,000.00	165,000.00	90,000
60500 - Windata	1,502,000.00		150,000
60600 - DPS Drivers License	112,000.00		0
60700 - Today in America	13,400.00		0
60800 - CEDS Study	165,691.04	165,000.00	0
60900 - Spirit of Texas	30,000.00		0
61000 - Pflugerville Education Foundati	37,000.00		50,000
60000 - Projects - Other	10,000.00		0
Total 60000 - Projects	2,015,091.04	422,000.00	290,000.00
6600 - Parking	0.00	583.34	500
6630 - Promotion			
6639 - Promotion 2009	-410.00		0
Total 6630 - Promotion	-410.00		0
6680 - Event Registration	0.00	4,166.68	0
			500
70000 - Community			
70100 - Challenge Grants			
70110 - MOMS Group	4,094.00	5,000.00	0
70120 - PAYSL	24,440.00		0
70130 - 911 Console			\$75,000
70140 - PDA Street Lights			30,000
70100 - Challenge Grants - Other	0.00	90,000.00	60,000
Total 70100 - Challenge Grants	28,534.00	95,000.00	165,000
70200 - Capital Park Improvement Projec	0.00	100,000.00	100,000
70300 - Highway Wildflower Planting	30,716.52	30,000.00	0
Total 70000 - Community	59,250.52	225,000.00	265,000.00

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<b>Total Expense</b>	4,002,735.03	4,041,957.58	<b>1,887,153.00</b>
<b>Net Ordinary Income</b>	-1,858,037.63	-1,951,957.58	
<b>Other Income/Expense</b>			
<b>Other Income</b>			
<b>7010 - Interest Income</b>	6,214.14		
<b>Total Other Income</b>	6,214.14		
<b>Net Other Income</b>	6,214.14		
<b>Net Income</b>	<b>-1,851,823.49</b>	<b>-1,951,957.58</b>	