

Estimate				
Date	Estimate #			
3/28/2025	12409			

Mike Giehl, VP of Sales
Austin, San Antonio and
surrounding areas
mike@fabplaygrounds.com
512-636-8260

				512-63	6-8260
We are plea	ased to provide this estimate for	Ship to:			
City of Pflugerv 100 East Main S Pflugerville, TX	treet	Cambridge Estates Playground Surfacing			
		Rep		Terms	Project
		MG	Γ	Oue upon compl	Cambridge Estat
Item	Description	Qty		Rate	Total
	BuyBoard #: 679-22				
Burke	Playground Equipment BCI Burke Custom Playground - see design		1	31,281.00	31,281.00
580-1025	125-199005-1 FS Novo Sign, Ages 2-5		1	650.00	650.00
BCIMAINT	BCI Burke Maintenance Kit - FREE		1	0.00	
IDSculpture	Item #: Broken Log Tunnel - AP093 - Granite Finish		1	28,190.00	
IDSculpture	Item #: Driftwood Fort - AP081 - Connected to Elder		1	32,700.00	32,700.00
IDSculpture	Item #: Elder Tree - AP069 - Granite Finish, connected to Driftwood Fort		1	19,270.00	19,270.00
IDSculpture	Item #: Mini Staggered Stumps - AP087		1	6,950.00	
IDSculpture	Item #: Over Under Bridge - OEM-IDS_020 -		1	2,662.00	2,662.00
IDSculpture	Green Rope Item #: Stepping Forms-Log Large - SF002-LLG - 28" DIA		1	1,680.00	1,680.00
IDSculpture	Item #: Stepping Forms-Log Small - SF002-LSM - 10" DIA		2	770.00	1,540.00
Installation	Installation (includes relocation of 3 benches)		1	41,650.00	41,650.00
Thank you for a	llowing us to submit this proposal.			Subtotal	
PLEASE NOTE: Order will be placed upon receipt of signed quote or purchase order, color selections, and down payment.		Sales Tax	<u> </u>		
Thank you! We appreciate the opportunity to earn your business!				Total	

City of Houston WBE (Women's Business Enterprise) Certificate #20-2-11596

Signature



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We are pleas	ed to provide this estimate for	Ship to:			
City of Pflugerville 100 East Main Stre Pflugerville, TX 78	eet	Cambridge Estates Playground Surfacing			
		Rep		Terms	Project
		MG	I	Due upon compl	Cambridge Estat
Item	Description	Qty		Rate	Total
Freight	Freight (Burke/IDS equipment) Subtotal of Playground Equipment		1	7,145.00	7,145.00 173,718.00
Discount	Discount		-9,637.00		-9,637.00
EWF - Material EWF - Freight EWF - Installati	Playground Surfacing EWF - Material only over 50 yds Freight (Truck Load 80 yds) Installation only of EWF and Geotextile (EWF pricing on separate line item) Subtotal of Playground Surfacing		140 2 140	32.96429 946.00 42.00	1,892.00
Demo Excavation	Demo/Misc Construction Demo of existing equipment/mulch/stone borders Excavate/Dispose - Areas Between Cones - 12" Allotment for EWF - 2937 sqft		1	9,000.00 11,046.00	11,046.00
Concrete Border	Concrete Border (6-7" Wide) - approx 267 linear ft Subtotal of Demo/Misc Construction		1	16,918.00	16,918.00 36,964.00
Note	***Optional - Drainage - 287 lf - \$13,767***			0.00	0.00
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		Rep	Terms	Project
		MG	Due upon compl	Cambridge Estat
Item	Description	Qty	Rate	Total
Note Force Majeure	Pricing is for the above listed equipment only, and does not include additional insured addendum, additional insurance, storage, security, or any applicable taxes, bonds, additional insurance or permits. Orders canceled after an order has been received, a minimum of 5% restocking to full replacement pricing of item will be required. Price valid for 30 days. No Party to this Agreement shall be responsible for any delays or failure to perform any obligation under this Agreement due to acts of God, outbreaks, epidemic/pandemic or the spreading of disease, contagion, strikes, or other disturbances, including, without limitation, war, insurrection, embargoes, governmental restrictions, acts of governments or governmental authorities, and any other cause beyond the control of such party. During an event of force majeure, the Parties' duty to perform obligations shall be re-assessed.		0.00	
Thank you for allowing us to submit this proposal.			Subtotal	
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City of Pflugervill 100 East Main Str Pflugerville, TX 7	eet	Cambridge Estates Playground Surfacing		
		Rep	Terms	Project
		MG	Due upon compl	Cambridge Estat
Item	Description	Qty	Rate	Total
Rock Clause	In the event, we run into excessive rock, we will partner with you as to how to best handle the situation. There may be an additional charge.		0.00	
Nondisclosed u	We make every effort to ensure that we are working in areas free of utilities. In the event an object is disturbed or damaged and the client has failed to make us aware of their utilities it will be the Client's responsibility.		0.00	0.00
Site Access	If site access is restricted in any way there could be an additional charge.		0.00	0.00
Schedule	There are times due to weather or unforeseen circumstances that we might have to reschedule. In an effort to provide excellent customer service we will notify you should rescheduling be necessary. We appreciate your understanding as we pride ourselves on providing attention and detail to every project.		0.00	0.00
Finance Charge	Accounts not paid within 30 days of the date of the		0.00	0.00
Credit Cards	invoice are subject to a 1.5% finance charge. Payments made with credit cards will require an additional 3.10% service fee.		0.00	0.00
Thank you for allo	wing us to submit this proposal.		Subtotal	•
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	We appreciate the opportunity to earn you		Total	

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Item	Desc	ription	Qty	Rate	Total
HUB Certificate	Certificate/VID Number: File/Vendor Number: 496 Approval Date: 14-FEB-2 Scheduled Expiration Date	6631 2023 te: 28-FEB-2026		0.00	0.00
Thank you for allo	wing us to submit this prop	oosal.		Subtotal	\$213,432.00
purcha	se order, color select	d upon receipt of sign ions, and down paym	ent.	Sales Tax	\$0.00
Thank you!	We appreciate the op	portunity to earn you	r business!	Total	\$213,432.00
(Women's Bu	Houston WBE usiness Enterprise) re #20-2-11596	Signature We are proud of a	•		
`		our social media If	we do not have	your permission	to do so, please

notify us. Thank you!