

Quoted for: City of Pflugerville

Customer Contact:

Phone: / Email:

Quoted by: James Rizer

Phone: / Email:

Altec Account Manager: Arlan Smith

REFERENCE ALTEC MODEL		Sourcewell Price
AT41M	Articulating Telescopic Aerial Device with Material Handling Insulated, 41'	\$221,112

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1	AT41M-AWD	All Wheel Drive	\$6,739
2	AT41M-US48M	Articulating telescopic Aerial Device with Material Handling (insulating lower arm) with 48' boom boom height (AT48M)	\$8,633
3	AT41M-AOR	Auxiliary Outriggers, Interlock, Wooden Pads / Holders (AT48M Class 5 application only)	\$9,013
4			

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	SPS	Scuff Pad with Step	\$400
2	SL	COMPARTMENT LIGHTS in Body Compartments - Strip LED (Per Compartment)	\$1,776
3	RBS	Rubber Belted Step	\$546
4	CH	Cone Holder, Fold Over Post Style	\$415
5	ISG	Inverter Storage Inside of Body Compartment with Guard	\$866
6	PSWI1	Inverter with minimum 2000W 120V @ 16A pure sine wave output, hardwired to outlets and 12VDC input	\$2,972
7	VRC	12 Volt Receptacle (Cigarette Lighter Style), Weatherproof	\$838
8	LR	Ladder Rack	\$1,629
9	E-TRACK	E-track mounted on body (per strip)	\$438
10	VRI	120 Volt GFCI Receptacle, Includes Weather-Resistant Enclosure	\$365
SOURCEWELL OPTIONS TOTAL:			\$255,742

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		\$0
2	UNIT & HYDRAULIC ACC		\$0
3	BODY	Custom LGSS Steel Body ilo Contract Body	-\$185
4	BODY & CHASSIS ACC	Eyebolt, Plastic Outrigger Pads, 3"H Pad Holders, Wire Reel, D-ring and J-hook cargo tie downs	\$3,339
5	ELECTRICAL		\$0
6	FINISHING		\$0
7	CHASSIS	2025 F600 4x4 Reg. Cab Diesel ilo Contract Chassis	-\$4,448
8	OTHER	MY Deduct	-\$24,556
OPEN MARKET OPTIONS TOTAL:			-\$25,850

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$229,892.00
 Delivery to Customer: \$5,510.00
 Extended Warranty:
 TOTAL FOR UNIT/BODY/CHASSIS: \$235,402.00

(C.) ADDITIONAL ITEMS (items are not included in total above)

1			
2			
3			
4			

Pricing valid for 45 days

NOTES

PRICING: Altec will make every effort to honor this quotation, subject to the following provisions. Prices for equipment with production start dates 12 months and beyond are budgetary only due to irregular cost inflation and market volatility. These prices will be reviewed based on market conditions and confirmed closer to the production date. Quotes and orders with chassis model year beyond the current open order bank, should be considered estimates only. Altec's turn-key pricing is subject to change in accordance with chassis pricing received from the OEM. Chassis model year, specifications and price will be reviewed and confirmed when specific model year information becomes available from the OEM and that chassis price difference will be passed through to the customer.

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90)

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 16 months ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Creedmoor, NC

City of Pflugerville_AT48M F600 4x4 Auto Trim Package_Q# 1614731_Sourcewell