

# Sponsorship Development Agreement

April 19, 2011 City of Pflugerville Terri Waggoner

Client contact name: Terri Waggoner

Business name: City of Pflugerville

Address: 100 E Main Street

City/State/Country/Postal Code: Pflugerville, TX 78691 USA

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PROJECT DESCRIPTION: Sponsorship Development Package for the City of Pflugerville festivals: July: Firecracker Pfest, November ChiliPhest, Holiday Stroll & Car Show (combined)

## Sponsorship Program Components and Activities:

Develop integrated Program Package

Conceive Options/Benefits/Levels and Pricing

Sales and Recruitment - Canvass and qualify potential sponsors

Negotiate contracts

Acquire sponsor partners

Manage long-term partner relationships

Manage Fulfillment

#### Fee Structure:

The proposed fees include any and all sponsorship development activities.

Fee structure presented assumes that this proposal in its entirety is accepted. Stand-alone fees can be calculated. STRIKER will bill sponsors for entire fee and remit to the City of Pflugerville as outlined below.

Length of Contract: 3 years Start Date: tbd

Fee Structure: Year 1 - 3 STRIKER will retain 50% of sponsorship revenue developed,

returning 50% to the City of Pflugerville

Any materials and or database/contact information that is obtained relative to the business development of the City of Pflugerville will be given to a City of Pflugerville representative at the completion of this contract.

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### ACCEPTANCE OF AGREEMENT:

The above prices, specifications and conditions are hereby accepted. STRIKER COMMINICATIONS is authorized to execute the project as outlined in this agreement. Payment will be made as proposed above.

| For The City Of Pflugerville: | For STRIKER Communications:         |
|-------------------------------|-------------------------------------|
| Terri Waggoner                | Victoria Osborne<br>Owner / Partner |
|                               | 4/19/2011                           |
| Date:                         | Date:                               |