



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-450400-45078.696MA

Issued: 06/01/2023

Quote Expiration: 06/02/2023

Estimated Contract Start Date: 01/01/2024

Account Number: 110569

Payment Terms: N30

Delivery Method:

| SHIP TO | BILL TO |
|--|---|
| Business:Delivery-1611 E Pfennig Ln 1611 E Pfennig Ln Pflugerville, TX 78660-2918 USA | Pflugerville Police Dept. - TX PO Box 589 Pflugerville TX 78691-0589 USA Email: |

| SALES REPRESENTATIVE | PRIMARY CONTACT |
|--|--|
| Matt Appelbaum Phone: Email: mappelbaum@axon.com Fax: | Jared Thyssen Phone: (512) 990-6834 Email: jthyssen@pflugervilletx.gov Fax: |

Quote Summary

| | |
|-------------------------------|-----------------------|
| Program Length | 60 Months |
| TOTAL COST | \$1,260,204.60 |
| ESTIMATED TOTAL W/ TAX | \$1,260,204.60 |

Discount Summary

| | |
|--------------------------|--------------------|
| Average Savings Per Year | \$17,100.00 |
| TOTAL SAVINGS | \$85,500.00 |

Payment Summary

| Date | Subtotal | Tax | Total |
|--------------|-----------------------|---------------|-----------------------|
| Dec 2023 | \$252,040.96 | \$0.00 | \$252,040.96 |
| Dec 2024 | \$252,040.91 | \$0.00 | \$252,040.91 |
| Dec 2025 | \$252,040.91 | \$0.00 | \$252,040.91 |
| Dec 2026 | \$252,040.91 | \$0.00 | \$252,040.91 |
| Dec 2027 | \$252,040.91 | \$0.00 | \$252,040.91 |
| Total | \$1,260,204.60 | \$0.00 | \$1,260,204.60 |

| | |
|------------------------|----------------|
| Quote Unbundled Price: | \$1,345,704.60 |
| Quote List Price: | \$1,325,229.60 |
| Quote Subtotal: | \$1,260,204.60 |

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

| Item | Description | Qty | Term | Unbundled | List Price | Net Price | Subtotal | Tax | Total |
|----------------------------|---|------|------|-----------|-------------|------------|-----------------------|---------------|-----------------------|
| Program | | | | | | | | | |
| BWCUwTAP | BWC Unlimited with TAP | 105 | 60 | \$101.83 | \$98.58 | \$98.58 | \$621,054.00 | \$0.00 | \$621,054.00 |
| A la Carte Hardware | | | | | | | | | |
| H00001 | AB4 Camera Bundle | 105 | | | \$849.00 | \$749.00 | \$78,645.00 | \$0.00 | \$78,645.00 |
| H00002 | AB4 Multi Bay Dock Bundle | 4 | | | \$1,638.90 | \$1,638.90 | \$6,555.60 | \$0.00 | \$6,555.60 |
| A la Carte Software | | | | | | | | | |
| 73682 | AUTO TAGGING LICENSE | 105 | 60 | | \$9.00 | \$9.00 | \$56,700.00 | \$0.00 | \$56,700.00 |
| 73739 | PERFORMANCE LICENSE | 105 | 60 | | \$9.00 | \$9.00 | \$56,700.00 | \$0.00 | \$56,700.00 |
| 73618 | AXON COMMUNITY REQUEST+ LICENSE | 105 | 60 | | \$9.00 | \$9.00 | \$56,700.00 | \$0.00 | \$56,700.00 |
| 73478 | REDACTION ASSISTANT USER LICENSE | 105 | 60 | | \$9.00 | \$9.00 | \$56,700.00 | \$0.00 | \$56,700.00 |
| 85760 | Auto-Transcribe Unlimited Service | 105 | 60 | | \$20.00 | \$20.00 | \$126,000.00 | \$0.00 | \$126,000.00 |
| 73680 | RESPOND DEVICE PLUS LICENSE | 105 | 60 | | \$19.00 | \$19.00 | \$119,700.00 | \$0.00 | \$119,700.00 |
| 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE | 1500 | 60 | | \$0.55 | \$0.28 | \$24,750.00 | \$0.00 | \$24,750.00 |
| A la Carte Services | | | | | | | | | |
| 11642 | THIRD-PARTY VIDEO SUPPORT LICENSE | 105 | 60 | | \$9.00 | \$9.00 | \$56,700.00 | \$0.00 | \$56,700.00 |
| 85055 | AXON FULL SERVICE | 1 | | | \$26,775.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| 79999 | AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE | 1 | | | \$3,000.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |
| Total | | | | | | | \$1,260,204.60 | \$0.00 | \$1,260,204.60 |

Delivery Schedule

Hardware

| Bundle | Item | Description | QTY | Estimated Delivery Date |
|---------------------------|--------|---|-----|-------------------------|
| AB4 Camera Bundle | 100147 | AXON BODY 4 - NA | 105 | 12/01/2023 |
| AB4 Camera Bundle | 100147 | AXON BODY 4 - NA | 3 | 12/01/2023 |
| AB4 Camera Bundle | 100466 | USB-C to USB-C CABLE FOR AB4 | 116 | 12/01/2023 |
| AB4 Camera Bundle | 74028 | WING CLIP MOUNT, AXON RAPIDLOCK | 116 | 12/01/2023 |
| AB4 Multi Bay Dock Bundle | 100206 | AXON BODY 4 - 8 BAY DOCK | 4 | 12/01/2023 |
| AB4 Multi Bay Dock Bundle | 70033 | WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK | 4 | 12/01/2023 |
| AB4 Multi Bay Dock Bundle | 71019 | NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK | 4 | 12/01/2023 |
| BWC Unlimited with TAP | 73309 | AXON CAMERA REFRESH ONE | 108 | 06/01/2026 |
| BWC Unlimited with TAP | 73689 | MULTI-BAY BWC DOCK 1ST REFRESH | 4 | 06/01/2026 |
| BWC Unlimited with TAP | 73310 | AXON CAMERA REFRESH TWO | 108 | 12/01/2028 |
| BWC Unlimited with TAP | 73688 | MULTI-BAY BWC DOCK 2ND REFRESH | 4 | 12/01/2028 |

Software

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|------------------------|-------|--|------|----------------------|--------------------|
| BWC Unlimited with TAP | 73686 | EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE | 105 | 01/01/2024 | 12/31/2028 |
| BWC Unlimited with TAP | 73746 | PROFESSIONAL EVIDENCE.COM LICENSE | 105 | 01/01/2024 | 12/31/2028 |
| A la Carte | 73478 | REDACTION ASSISTANT USER LICENSE | 105 | 01/01/2024 | 12/31/2028 |
| A la Carte | 73618 | AXON COMMUNITY REQUEST+ LICENSE | 105 | 01/01/2024 | 12/31/2028 |
| A la Carte | 73680 | RESPOND DEVICE PLUS LICENSE | 105 | 01/01/2024 | 12/31/2028 |
| A la Carte | 73682 | AUTO TAGGING LICENSE | 105 | 01/01/2024 | 12/31/2028 |
| A la Carte | 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE | 1500 | 01/01/2024 | 12/31/2028 |
| A la Carte | 73739 | PERFORMANCE LICENSE | 105 | 01/01/2024 | 12/31/2028 |
| A la Carte | 85760 | Auto-Transcribe Unlimited Service | 105 | 01/01/2024 | 12/31/2028 |

Services

| Bundle | Item | Description | QTY |
|------------|-------|---|-----|
| A la Carte | 11642 | THIRD-PARTY VIDEO SUPPORT LICENSE | 105 |
| A la Carte | 79999 | AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE | 1 |
| A la Carte | 85055 | AXON FULL SERVICE | 1 |

Warranties

| Bundle | Item | Description | QTY | Estimated Start Date | Estimated End Date |
|------------------------|-------|------------------------------------|-----|----------------------|--------------------|
| BWC Unlimited with TAP | 80464 | EXT WARRANTY, CAMERA (TAP) | 105 | 01/01/2024 | 12/31/2028 |
| BWC Unlimited with TAP | 80464 | EXT WARRANTY, CAMERA (TAP) | 3 | 01/01/2024 | 12/31/2028 |
| BWC Unlimited with TAP | 80465 | EXT WARRANTY, MULTI-BAY DOCK (TAP) | 4 | 12/01/2024 | 12/31/2028 |

Payment Details

| Dec 2023 | | | | | | |
|--------------|----------|---|------|---------------------|---------------|---------------------|
| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
| Year 1 | 11642 | THIRD-PARTY VIDEO SUPPORT LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 1 | 73478 | REDACTION ASSISTANT USER LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 1 | 73618 | AXON COMMUNITY REQUEST+ LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 1 | 73680 | RESPOND DEVICE PLUS LICENSE | 105 | \$23,940.00 | \$0.00 | \$23,940.00 |
| Year 1 | 73682 | AUTO TAGGING LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 1 | 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE | 1500 | \$4,950.00 | \$0.00 | \$4,950.00 |
| Year 1 | 73739 | PERFORMANCE LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 1 | 79999 | AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE | 1 | \$0.00 | \$0.00 | \$0.00 |
| Year 1 | 85055 | AXON FULL SERVICE | 1 | \$0.00 | \$0.00 | \$0.00 |
| Year 1 | 85760 | Auto-Transcribe Unlimited Service | 105 | \$25,200.00 | \$0.00 | \$25,200.00 |
| Year 1 | BWCUwTAP | BWC Unlimited with TAP | 105 | \$124,210.84 | \$0.00 | \$124,210.84 |
| Year 1 | H00001 | AB4 Camera Bundle | 105 | \$15,729.00 | \$0.00 | \$15,729.00 |
| Year 1 | H00002 | AB4 Multi Bay Dock Bundle | 4 | \$1,311.12 | \$0.00 | \$1,311.12 |
| Total | | | | \$252,040.96 | \$0.00 | \$252,040.96 |

| Dec 2024 | | | | | | |
|--------------|----------|---|------|---------------------|---------------|---------------------|
| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
| Year 2 | 11642 | THIRD-PARTY VIDEO SUPPORT LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 2 | 73478 | REDACTION ASSISTANT USER LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 2 | 73618 | AXON COMMUNITY REQUEST+ LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 2 | 73680 | RESPOND DEVICE PLUS LICENSE | 105 | \$23,940.00 | \$0.00 | \$23,940.00 |
| Year 2 | 73682 | AUTO TAGGING LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 2 | 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE | 1500 | \$4,950.00 | \$0.00 | \$4,950.00 |
| Year 2 | 73739 | PERFORMANCE LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 2 | 79999 | AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE | 1 | \$0.00 | \$0.00 | \$0.00 |
| Year 2 | 85055 | AXON FULL SERVICE | 1 | \$0.00 | \$0.00 | \$0.00 |
| Year 2 | 85760 | Auto-Transcribe Unlimited Service | 105 | \$25,200.00 | \$0.00 | \$25,200.00 |
| Year 2 | BWCUwTAP | BWC Unlimited with TAP | 105 | \$124,210.79 | \$0.00 | \$124,210.79 |
| Year 2 | H00001 | AB4 Camera Bundle | 105 | \$15,729.00 | \$0.00 | \$15,729.00 |
| Year 2 | H00002 | AB4 Multi Bay Dock Bundle | 4 | \$1,311.12 | \$0.00 | \$1,311.12 |
| Total | | | | \$252,040.91 | \$0.00 | \$252,040.91 |

| Dec 2025 | | | | | | |
|--------------|-------|--------------------------------------|------|-------------|--------|-------------|
| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
| Year 3 | 11642 | THIRD-PARTY VIDEO SUPPORT LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 3 | 73478 | REDACTION ASSISTANT USER LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 3 | 73618 | AXON COMMUNITY REQUEST+ LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 3 | 73680 | RESPOND DEVICE PLUS LICENSE | 105 | \$23,940.00 | \$0.00 | \$23,940.00 |
| Year 3 | 73682 | AUTO TAGGING LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 3 | 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE | 1500 | \$4,950.00 | \$0.00 | \$4,950.00 |

Dec 2025

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|--------------|----------|---|-----|---------------------|---------------|---------------------|
| Year 3 | 73739 | PERFORMANCE LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 3 | 79999 | AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE | 1 | \$0.00 | \$0.00 | \$0.00 |
| Year 3 | 85055 | AXON FULL SERVICE | 1 | \$0.00 | \$0.00 | \$0.00 |
| Year 3 | 85760 | Auto-Transcribe Unlimited Service | 105 | \$25,200.00 | \$0.00 | \$25,200.00 |
| Year 3 | BWCUwTAP | BWC Unlimited with TAP | 105 | \$124,210.79 | \$0.00 | \$124,210.79 |
| Year 3 | H00001 | AB4 Camera Bundle | 105 | \$15,729.00 | \$0.00 | \$15,729.00 |
| Year 3 | H00002 | AB4 Multi Bay Dock Bundle | 4 | \$1,311.12 | \$0.00 | \$1,311.12 |
| Total | | | | \$252,040.91 | \$0.00 | \$252,040.91 |

Dec 2026

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|--------------|----------|---|------|---------------------|---------------|---------------------|
| Year 4 | 11642 | THIRD-PARTY VIDEO SUPPORT LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 4 | 73478 | REDACTION ASSISTANT USER LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 4 | 73618 | AXON COMMUNITY REQUEST+ LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 4 | 73680 | RESPOND DEVICE PLUS LICENSE | 105 | \$23,940.00 | \$0.00 | \$23,940.00 |
| Year 4 | 73682 | AUTO TAGGING LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 4 | 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE | 1500 | \$4,950.00 | \$0.00 | \$4,950.00 |
| Year 4 | 73739 | PERFORMANCE LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 4 | 79999 | AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE | 1 | \$0.00 | \$0.00 | \$0.00 |
| Year 4 | 85055 | AXON FULL SERVICE | 1 | \$0.00 | \$0.00 | \$0.00 |
| Year 4 | 85760 | Auto-Transcribe Unlimited Service | 105 | \$25,200.00 | \$0.00 | \$25,200.00 |
| Year 4 | BWCUwTAP | BWC Unlimited with TAP | 105 | \$124,210.79 | \$0.00 | \$124,210.79 |
| Year 4 | H00001 | AB4 Camera Bundle | 105 | \$15,729.00 | \$0.00 | \$15,729.00 |
| Year 4 | H00002 | AB4 Multi Bay Dock Bundle | 4 | \$1,311.12 | \$0.00 | \$1,311.12 |
| Total | | | | \$252,040.91 | \$0.00 | \$252,040.91 |

Dec 2027

| Invoice Plan | Item | Description | Qty | Subtotal | Tax | Total |
|--------------|----------|---|------|---------------------|---------------|---------------------|
| Year 5 | 11642 | THIRD-PARTY VIDEO SUPPORT LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 5 | 73478 | REDACTION ASSISTANT USER LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 5 | 73618 | AXON COMMUNITY REQUEST+ LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 5 | 73680 | RESPOND DEVICE PLUS LICENSE | 105 | \$23,940.00 | \$0.00 | \$23,940.00 |
| Year 5 | 73682 | AUTO TAGGING LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 5 | 73683 | 10 GB EVIDENCE.COM A-LA-CART STORAGE | 1500 | \$4,950.00 | \$0.00 | \$4,950.00 |
| Year 5 | 73739 | PERFORMANCE LICENSE | 105 | \$11,340.00 | \$0.00 | \$11,340.00 |
| Year 5 | 79999 | AUTO TAGGING / PERFORMANCE IMPLEMENTATION SERVICE | 1 | \$0.00 | \$0.00 | \$0.00 |
| Year 5 | 85055 | AXON FULL SERVICE | 1 | \$0.00 | \$0.00 | \$0.00 |
| Year 5 | 85760 | Auto-Transcribe Unlimited Service | 105 | \$25,200.00 | \$0.00 | \$25,200.00 |
| Year 5 | BWCUwTAP | BWC Unlimited with TAP | 105 | \$124,210.79 | \$0.00 | \$124,210.79 |
| Year 5 | H00001 | AB4 Camera Bundle | 105 | \$15,729.00 | \$0.00 | \$15,729.00 |
| Year 5 | H00002 | AB4 Multi Bay Dock Bundle | 4 | \$1,311.12 | \$0.00 | \$1,311.12 |
| Total | | | | \$252,040.91 | \$0.00 | \$252,040.91 |

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Contract BuyBoard Contract 648-21 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Samuel L. Lewis

6/1/23

Signature

Date Signed

6/1/2023

