



**Trespa North America Ltd.**

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January 18, 2017

**Erin Sellers, AICP, Senior Planner**

Development Engineering Director (512) 990 6344

City of Pflugerville

Development Services Center

201-B East Pecan Street

Pflugerville, TX 78660

Regarding: Product Approval for Trespa by the City of Pflugerville

In Support of BSW Hospital - Case Number: SP1612-01

**BSW-Pflugerville Hospital**

**2600 East Pflugerville Parkway**

**Pflugerville, Texas, 78660**

Dear Erin,

As Territory Manager for Trespa North America, I represent the product manufacturer for Trespa throughout the Texas region. Our product has been utilized on numerous buildings throughout the world for almost fifty years since its initial development and for almost fifteen years here in the United States. I am directing this letter in support of Page Architects and Baylor Scott and White Hospital who have utilized this product in their respective hospital envelope design for the Pflugerville site and to work toward having this product accepted as an "Approved Building Material" under the City of Pflugerville, UDC approved February 24, 2015.

Trespa is a High Pressure Laminate ( HPL) Phenolic panel. It is comprised of a wood based core married with Phenolic resin that is thermo set. Once the material is thermo set, it becomes a single homogenous material that is highly dent, scratch and pollutant resistant, as well as 100% UV stable with a Class A flamespread rating. Our material is best suited for exterior rain screen cladding

applications. We have great success in over 65 countries in all types of climate extremes including multiple Texas installations.

Trespa typically competes with many types of building materials such as metal cladding, natural stone, and cementitious material such as Hardy board, Nicheha, and Swiss Pearl. Our great advantage over all of these materials is our UV stability. Providing the building designers and owners with vibrant color options and long lasting life. Our competitors products while widely used and well respected cannot boast the same. Metals easily fade, they are easily dented (or oil canned), and do not recover well from pollutants such as graffiti. Cementitious materials are easily broken, can fade easily, and cannot be cleaned easily when contaminated by pollutants.

We are always questioned on our warranty vs. our longevity. "If Trespa can last so long, why only a 10 year warranty?" The answer is simply that this is the standard in the industry we in which we compete (HPL). Our warranty protects the owner from any deficiencies in our materials as outlined in our Material Property Sheet. We believe that any warrantable defect will appear long before the 10 year time frame. That said, there are many building products that have longer warranty periods (15, 30 years etc.), but those warranties, when scrutinized are not necessarily covering the same type of defects as Trespa. Many times, installation is called out, so are jobsite and location requirements. I do not pretend to be an expert on anyone's warranty but our own. However, In North America, we have had very few claims, and even fewer legitimized claims.

The point being is that Trespa is a material that will perform as intended, give the building great beauty and longevity for many years to come.

I have a few projects in North America that are quite "old", and a testament to our longevity. While Trespa came to North America in the late 1990's, our first projects were completed in the early 2000's. Below are two examples.

First is the Pavilion for Women and Children Hospital in Everett, WA. This was completed in 2001. The images attached are from completion of construction in 2001. The images below are current images.



You can see, from the images, that the Trespa material, still looks as good as when installed.

Another similar project, is below. I am told this was the first Trespa project to be completed in North America, in early 2001. This project is in San Diego.



There are many projects of age in North America. I have attached images from a 15 year old project in Richmond VA. (United Network of Organ Sharing). However, one of the oldest Trespa projects in Texas (Boardwalk Porsche) is nearing 11 years (see below). I have also included the American Girl Doll Store built in 2007, with a Cherry Red façade. The painted concrete around it has faded; the Trespa still looks as good as when first installed.



Board Walk Porsche Plano TX. Built 2006



American Girl Doll Store Dallas TX. Built 2007

We can go on, but I think the point is made. Trespa's longevity is second to none in our product class. Our quality process is developed to assure the building owners, designers and architects that Trespa will perform as well, if not better, than we profess. Page Architects has utilized this product on at least four buildings in Texas to date spanning more than a decade without any negative effects and are very excited to utilize it on the Baylor Scott and White Hospital in your community.

I am happy to meet and discuss in person and provide samples of our materials and answer any questions or concerns you may have. We are very hopeful that you will grant acceptance of the Trespa product as an approved exterior building material for the City of Pflugerville for use on this project and hopefully many others in the near future.

Sincerely,

**Jim Stroud**

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Territory Manager - Texas  
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