## Sales Tax Revenue Analysis

| October (August Sales) | FY 2015-2016 |  | FY 2016-2017 |  | FY 2017-2018 |  | \% change <br> Month-to- <br> Month |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \% of total budget | Monthly <br> Revenue | \% of total budget | Monthly <br> Revenue | \% of total budget | Monthly <br> Revenue |  |
|  | 8.1\% | \$ 565,083 | 7.7\% | \$ 612,016 | 8.7\% | \$ 752,414 | 22.9\% |
| November (September Sales) | 10.0\% | 704,504 | 9.7\% | 770,120 | 8.9\% | 768,354 | -0.2\% |
| December (October Sales) | 7.8\% | 549,571 | 8.4\% | 667,948 | 7.3\% | 633,363 | -5.2\% |
| January <br> (November Sales) | 7.6\% | 534,420 | 7.8\% | 619,532 | 8.1\% | 694,438 | 12.1\% |
| February (December Sales) | 11.2\% | 782,072 | 10.3\% | 815,722 | 9.2\% | 792,636 | -2.8\% |
| March (January Sales) | 7.2\% | 507,179 | 7.3\% | 575,219 | 7.2\% | 617,622 | 7.4\% |
| $\begin{gathered} \text { April } \\ \text { (February Sales) } \end{gathered}$ | 7.9\% | 551,982 | 7.4\% | 586,910 | 0.0\% |  |  |
| May (March Sales) | 10.0\% | 699,267 | 9.5\% | 751,792 | 0.0\% |  |  |
| June (April Sales) | 7.8\% | 545,445 | 7.8\% | 618,113 | 0.0\% |  |  |
| $\begin{gathered} \text { July } \\ \text { (May Sales) } \\ \hline \end{gathered}$ | 8.6\% | 603,309 | 8.5\% | 669,652 | 0.0\% |  |  |
| August (June Sales) | 10.6\% | 743,745 | 9.7\% | 767,146 | 0.0\% |  |  |
| September (July Sales) | 9.3\% | 650,806 | 9.2\% | 726,205 | 0.0\% |  |  |
| Totals | 106\% | \$ 7,437,384 | 103\% | \$8,180,375 | 49\% | \$ 4,258,828 |  |
| through Mar | YTD | 3,642,830 | YTD | 4,060,556 | YTD | 4,258,828 | 4.9\% |

Budget $\$ 7,013,000$ Budget $\$ 7,910,000$ Budget $\$ 8,621,900$

The amounts in November, May, and August reflect receipts from quarterly payers.
Annual payers are reported in February.

## Sales Tax Collections by Month



