Blake Alexander Strategic Planning Consultant City of Pflugerville

Process outline:

The Strategic planning process will initially include 3 virtual sessions leading up to an in-person retreat in May 2021. The process is based on COVID 19 considerations and restrictions, and the in-person session will be scheduled with the optimistic expectation that it can be accomplished in May. If an in-person capability is not possible by May 2021 the virtual sessions will continue until the project is completed or an in-person capability is achieved. The objective is for the City of Pflugerville leadership to produce a 3-5 year strategic plan that builds into the 10-20 year planning horizon.

Initial preparation:

1 week prior to Session 1 ($^{\sim}$ 11 Feb 2021)— Blake Alexander will send welcome and introductory email to participants to frame the scope of the sessions and stated intent. This will also include a list of any items desired for the participants to have available during the sessions.

City leaders will be asked to review the City's Mission and Vision and be prepared to discuss and validate the City's Mission and Vision during session one.

City leaders will be provided prompts and probing questions using a survey application. Leaders will be asked to submit 3-5 ideas and provide priorities of what they would like to see in the city strategic plan initiatives.

Session 1- Date TBD (18-20 February 2021)

Allocated Duration Total: 2 hours *A break will be taken at approximately the 55 minute mark

Action	Method: WEBEX
Introduction	Introductions, define goals, develop ground rules
Review City Mission and Vision	Collaborative session to confirm/validate the Mission/Vision
	for the City. We will be prepared to update as required.
Develop a list of Strategic	We will begin by conducting a Strengths, Weaknesses,
Initiatives	Opportunities and Threats analysis for the city using a 2x2
	matrix. City Leaders will determine possible strategic themes
	for the city.
Develop Screening Criteria	We will conduct a brainstorming session creating a
	comprehensive list using the 3-5 ideas provided by leaders in
	the preparation phase as a start point.
	We will develop Screening Criteria based on the leadership's
	guidance.
Screen Strategic Initiatives	We will screen the list of possible Strategic initiatives using the
	Leadership's Screening criteria and ensuring that they also
	meet the feasibility, suitability, and acceptability test.
RECAP	RECAP the day's activities and provide way ahead to include
	homework assignment to develop selection criteria

Individual Preparation:

Prior to Session 2 (~ 12 March) Blake Alexander will send reminder email to attendees about homework and refresh objectives.

Session 2 Date TBD (25-27 March 2021)

Duration Total: 2 hours *A break will be taken at approximately the 55 minute mark

Action	Method: WEBEX
Welcome	Recap, refresh ground rules
Review City Mission and Vision	Reminder to frame the focus and discussion
Review remaining Strategic	We will review the screened Strategic initiative from the
Initiatives	previous session.
Develop Evaluation Criteria	Leaders will develop a set of 5-8 evaluation criteria and
	discuss weighting of any, as a group.
Evaluate Strategic Initiatives and	Consultant will lead the group in a sample evaluation process
select top 3-5 for further	and demonstration using one of the City's Strategic Initiatives.
development	Leaders will then evaluate and select top 3-5 Strategic
	initiatives. The leaders will use a decision matrix as a tool to
	list and evaluate strategic initiatives.
RECAP	RECAP the day's activities and provide way ahead which
	includes individual work to analyze the Strategic Initiatives and
	develop smart goals and measures of performance.

Individual Preparation:

Prior to Session 3 (~10 April) Blake Alexander will send reminder email to attendees about homework and refresh objectives

Session 3 Date TBD (22-24 April 2021)

Duration Total: 2 hours *A break will be taken at approximately the 55 minute mark

Action	Method: WEBEX			
Welcome	Recap, refresh ground rules			
Review City Mission and Vision	Reminder Mission/Vision to frame the focus and discussion			
Review top 3-5 Strategic	Blake will show and confirm with the Leaders the previously			
Initiatives	selected Top 3-5 Strategic initiatives. Leaders will be broken			
	down into groups of 2-3 to work on each initiative.			
Analyze Strategic Initiatives	Breakout groups of Leaders will develop and refine 3-5 SMART			
	Goals and Measures of Performance for each strategic			
	initiative. (This will be an iterative process if there are more			
	than 3 initiatives to be developed.)			
Presentations and Feedback	Each Leader breakout group will present their strategic			
	objective to include the SMART goals and Measures of			
	Performance. The group will discuss and provide feedback to			
	gain consensus and approval.			
RECAP	RECAP the day's activities and provide way ahead to include			
	possible additional session if incomplete.			

Session 4 (IN PERSON Retreat) (21-22 MAY 2021)

Duration Total: 10 hours over 2 days *Breaks will be planned into the retreat schedule throughout

Action DAY 1: 6 hours	Method: In person
Welcome	Recap, refresh ground rules
Review City Mission and Vision	Reminder Mission/Vision to frame the focus and discussion
Develop and refine 3-5 SMART	Each Leader breakout group will present their strategic
Goals and Measures of	objective to include the SMART goals and Measures of
Performance	Performance to refresh the group and ensure consensus
Determine and allocate	Leaders will collaborate to determine the resources required
resources for each of the top 3-5	and allocation of the appropriate resources to accomplish the
Strategic Initiatives	goals.
Action DAY 2: 4 hours	
Finalize City Strategic Plan	Leaders will edit and Finalize the Pflugerville Strategic Plan
	and reach a consensus for approval and implementation
Develop City Critical Information	City Leaders will assess and determine any factors or
Requirements- See ourselves	developments potentially impacting the Strategic Initiatives in
	the future. City Leaders will determine what decision(s) these
	could create. City Leaders will also determine office of primary
	responsibility for monitoring and oversight.
Discuss Marketing and	City Leaders will discuss and develop the format for the final
Communication Strategy for the	product and marketing of the City's Strategic plan. City
City	Leaders will develop the roll out plan, methods, and timing.

90-180 Day Follow up-

In person meeting with City Leadership to conduct in progress review of Strategic Initiatives using SMART goals and Measures of Performance. Using Root cause analysis in (Issue, discussion, recommendation) format. Leaders will assess and determine whether any course corrections are necessary.

1Year Review-

In person meeting with City Leadership to conduct in progress review of holistic City Strategic Plan at the 1-year mark of implementation. Using the Framework, "What happened, why did it happen, what's next?", City Leaders will discuss current assessment of Measures of Performance and evaluate Strategic Initiatives progress toward the next planning horizon.

City of Pflugerville 2/15/2021-TBD			1: Materials/Curriculum Development/Session		2: Facilitation (incl. Travel)/session		3. Number of Session	Summary	
	Ra	ite	Unit	Qty	\$	Qty	\$		\$
<u>Labor (Virtual sessions)</u>									
Strategic Leadership Consultant - Blake Alexander	\$	75.00	hr	6	\$450.00	3	\$225.00	3	\$2,025.00
Assistant Facilitator-Lori Alexander	\$	25.00	hr	4	\$100.00	3	\$75.00	3	\$525.00
Research, Coordination and Project Management	\$	75.00	hr	20					\$1,500.00
Project Management-Lori Alexander	\$	25.00	hr	20					\$500.00
Labor (In person session)									
Strategic Leadership Consultant - Blake Alexander	\$	75.00	hr	6	\$450.00	12	\$900.00	1	\$1,350.00
Assistant Facilitator-Lori Alexander	\$	25.00	hr	6	\$150.00	12	\$300.00	1	\$450.00
90-180 Day "Azimuth Check"- Blake Alexander	\$	75.00	hr	2	\$150.00	6	\$450.00	1	\$600.00
Assistant Facilitator-Lori Alexander	\$	25.00	hr	2	\$50.00	6	\$150.00	1	\$200.00
1 Year Follow up- Blake Alexander	\$	75.00	hr	4	\$300.00	6	\$450.00	1	\$750.00
Assistant Facilitator-Lori Alexander	\$	25.00	hr	4	\$100.00	6	\$150.00	1	\$250.00
Labor Subtotal									\$8,150.00
Direct Costs- Estimated									
Vehicle Mileage .57 per mile *222 miles RT	\$ 1	26.54	day	0	\$0.00	1	\$126.54	1	\$126.54
Lodging (Pflugerville, TX)	\$ 1	36.00	night	0	\$0.00	1	\$136.00	1	\$136.00
Meals (Pflugerville, TX)	\$	61.00	day	0	\$0.00	2	\$122.00	1	\$122.00
Materials (Printing/Paper/Markers/Copying)	\$ 2	00.00		1	\$200.00			1	\$200.00
Direct Costs Subtotal									\$584.54
Project Total									\$8,734.54