



City of Pflugerville

Legislation Details (With Text)

File #: 2018-7036 **Version:** 1 **Name:**
Type: Agenda Item **Status:** Discuss and consider action
File created: 9/20/2018 **In control:** City Manager Office
On agenda: 9/20/2018 **Final action:**
Title: Discuss and consider action authorizing the Executive Director to enter into an agreement with the International Economic Development Council for the purposes of accreditation, not to exceed \$10,000. Presented by Amy Madison, PCDC Executive Director.

Sponsors:

Indexes:

Code sections:

Attachments: 1. Financial Advisory Agreement 2013, 2. First Southwest name change to Hilltop Securities

Date	Ver.	Action By	Action	Result
9/20/2018	1	Pflugerville Community Development Corporation (PCDC)		

Discuss and consider action authorizing the Executive Director to enter into an agreement with the International Economic Development Council for the purposes of accreditation, not to exceed \$10,000. Presented by Amy Madison, PCDC Executive Director.

On August 28, 2013 the PCDC and First Southwest Company entered into a Financial Advisory Agreement for financial advisory services to be provided by C. Terrell Palmer and the firm. Effective January 1, 2018, as First Southwest Company formally became Hilltop Securities, this agreement transitioned to Hilltop Securities.

In March 2018, Mr. Palmer left Hilltop Securities and opened a new firm Post Oak Municipal Advisors. This item is to consider terminating the 2013 Financial Advisory Agreement with First Southwest Company, LLC (now Hilltop Securities, Inc.) to allow for approval of a professional services agreement with Post Oak Municipal Advisors with Mr. Palmer as financial advisor.

There is a subsequent agenda item for PCDC to consider entering into a professional services agreement with Post Oak Municipal Advisors with Mr. Palmer as financial advisor.

Deadline for Action

Action is requested on August 16, 2018.

Fiscal Impact

There is no direct impact.

Staff Recommendation

Authorize the Executive Director to terminate the Financial Advisory Agreement with First Southwest Company, LLC (now Hilltop Securities, Inc). The financial advisory agreement with Hilltop Securities, Inc. allows termination without cause with a 30 day written notice.

Drafter

Amy Madison

PCDC Executive Director